



**ProInversión**





Agencia de Promoción de la Inversión Privada - Perú

# Strategic plan and portfolio 2020 - 2021

[WWW.PROINVERSION.GOB.PE](http://WWW.PROINVERSION.GOB.PE)



# STRATEGIC PLAN

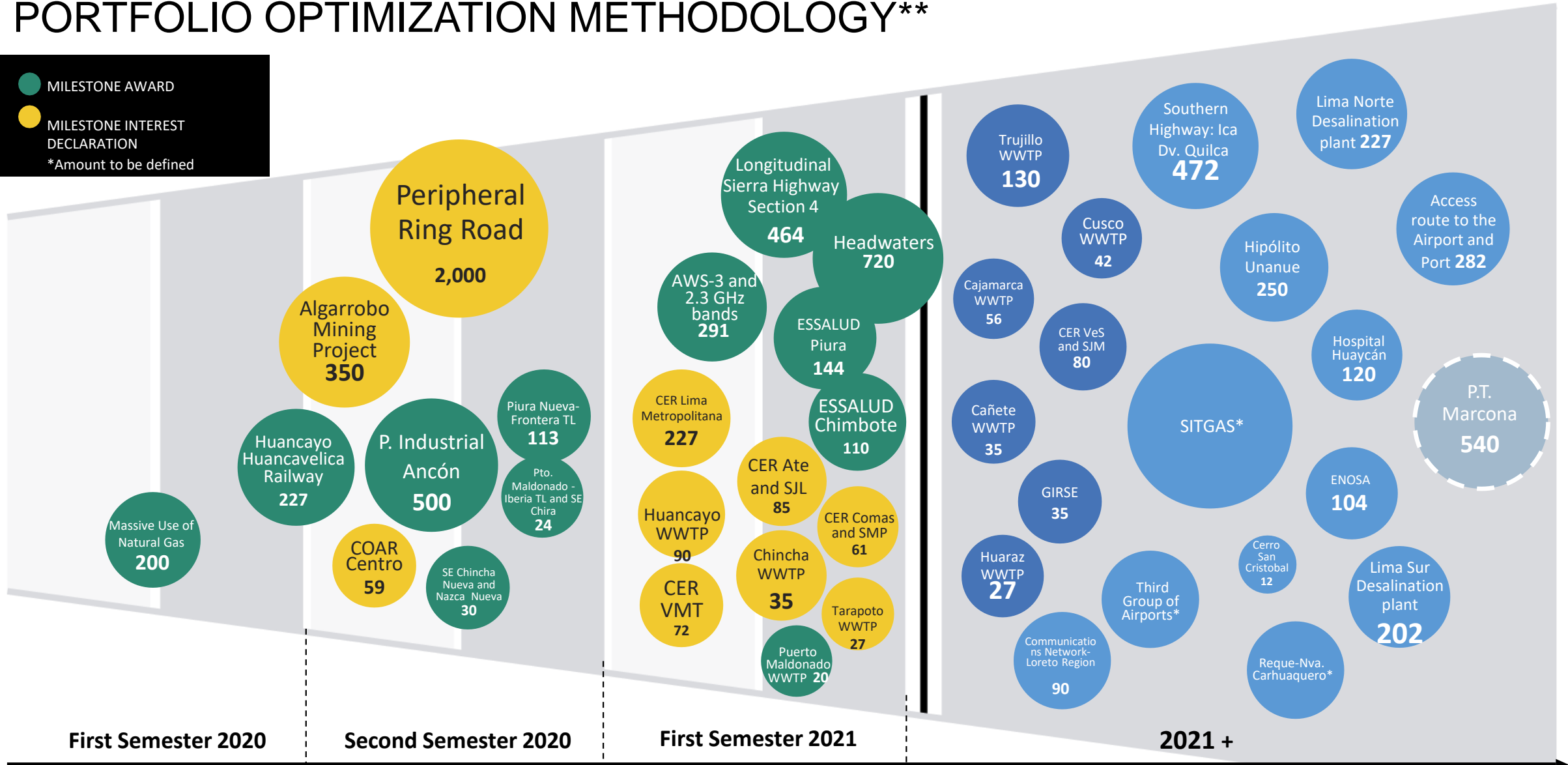
PROBLEM	<p>Unpredictable Pipeline Schedules</p>	<p>Institutional weakness regarding project structuring</p>	<p>Opening of the non-mature projects to the market</p>	<p>Constrained profile of investors</p>
GOAL	 <p><b>RESTORE THE MODEL'S RELIABILITY</b></p>	 <p><b>STRENGTHEN STRUCTURING CAPACITY</b></p>	 <p><b>IMPROVE PROJECT QUALITY</b></p>	 <p><b>DIVERSIFY INVESTMENT PORTFOLIO</b></p>
HOW?	<ul style="list-style-type: none"> <li>- Optimized and government-backed portfolio</li> <li>- PMO for control and monitoring of schedules</li> </ul>	<p>Focus on the Core:</p> <ul style="list-style-type: none"> <li>- Structuring Direction</li> <li>- Transfer Non-Core Functions</li> </ul>	<ul style="list-style-type: none"> <li>- Standard contract</li> <li>- Guide for Financial Structuring</li> <li>- Hiring of first level consultants</li> </ul>	<ul style="list-style-type: none"> <li>- Develop a Credible, Attractive and Sustainable Pipeline</li> <li>- New remuneration mechanisms (AP)</li> </ul>



# PROJECT RESULTS

## PORTFOLIO OPTIMIZATION METHODOLOGY\*\*

● MILESTONE AWARD  
● MILESTONE INTEREST DECLARATION  
 \*Amount to be defined



\*\* Estimated investment USD millions

# PORTFOLIO OPTIMIZATION

## MATURING PROJECTS

21 projects worth US\$ 3,205 M

<b>TRANSPORTATION</b>	<b>SANITATION</b>
<ul style="list-style-type: none"> <li>• Ica-Quilca Highway</li> <li>• Third Group of Airports</li> <li>• Access route to the airport</li> <li>• San Juan de Marcona P.T.</li> </ul>	<ul style="list-style-type: none"> <li>• South Desalination Plant</li> <li>• North Desalination Plant</li> <li>• Huaraz WWTP</li> <li>• Trujillo WWTP</li> <li>• Cajamarca WWTP</li> <li>• Cañete WWTP</li> <li>• Cusco WWTP</li> </ul>
<b>ENERGY</b>	<b>TOURISM</b>
<ul style="list-style-type: none"> <li>• SITGAS</li> <li>• ENOSA</li> <li>• Reque- Nueva Carhuaquero</li> </ul>	<ul style="list-style-type: none"> <li>• Cerro San Cristobal</li> </ul>
<b>HEALTH</b>	<b>TELECOM</b>
<ul style="list-style-type: none"> <li>• GIRSE</li> <li>• Huaycán Hospital</li> <li>• Hipólito Unanue Hospital</li> </ul>	<ul style="list-style-type: none"> <li>• Communications Network for the Loreto Region</li> </ul>
<b>EDUCATION</b>	
<ul style="list-style-type: none"> <li>• CER Villa del Salvador and SJM</li> </ul>	

## MATURE PROJECTS

23 projects worth US\$ 5,351 M

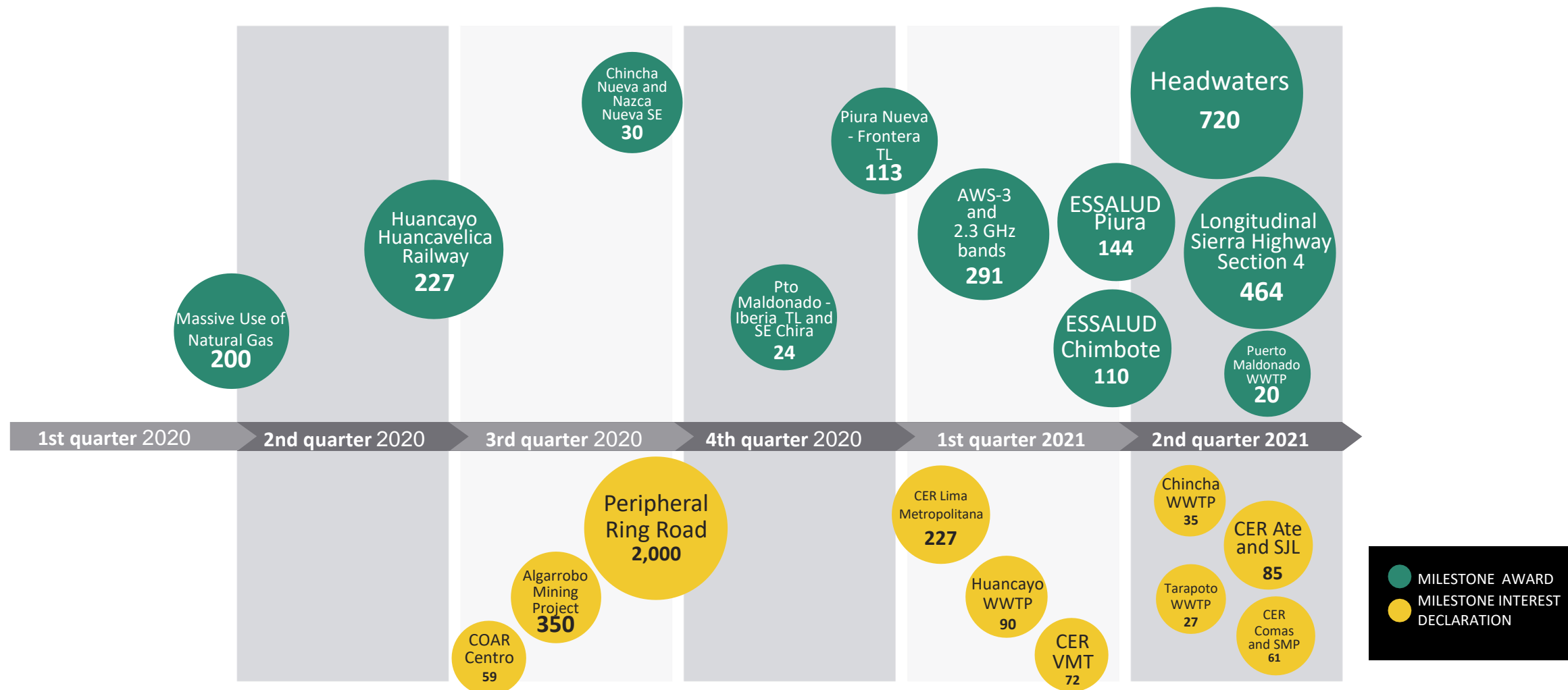
**2020 Goals - June 2021**

 <p style="font-size: 1.2em; margin: 0;"><b>Milestone Awarding of 13 Projects US\$ 2,344 M</b></p>	<ul style="list-style-type: none"> <li>Huancayo – Huancavelica Railway</li> <li>AWS-3 and 2.3 GHz bands</li> <li>Longitudinal Sierra Highway Section 4</li> <li>Massive Use of Natural Gas</li> <li>Pto Maldonado – Iberia TL</li> <li>Piura Nueva-Frontera TL</li> <li>Chincha Nueva SE</li> <li>Nazca Nueva SE</li> <li>Pto Maldonado WWTP</li> <li>ESSALUD Chimbote</li> <li>ESSALUD Piura</li> <li>Headwaters</li> <li>Valle del Chira SE</li> </ul>
 <p style="font-size: 1.2em; margin: 0;"><b>Milestone Interest Declaration 10 Projects US\$ 3,006 M</b></p>	<ul style="list-style-type: none"> <li>Peripheral Ring Road</li> <li>Algarrobo Mining Project</li> <li>Huancayo WWTP</li> <li>Tarapoto WWTP</li> <li>Chincha WWTP</li> <li>COAR Centro</li> <li>CER VMT</li> <li>CER Lima Metropolitana</li> <li>CER Comas and SMP</li> <li>CER Ate and SJL</li> </ul>

# TIMELINE

## MATURE PROJECTS (SIGNIFICANT MILESTONES NEXT 18 MONTHS)

23 projects worth US\$ 5,351



- MILESTONE AWARD
- MILESTONE INTEREST DECLARATION



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**MILESTONE 1:  
AWARD**

TRANSACTION



**ESTIMATED AWARD DATE**

1st Semester 2020

**MASSIVE USE OF NATURAL GAS  
CENTRAL AND SOUTHERN PERU**



**RESPONSIBLE BODY**

Ministry of Energy and Mines



**MODALITY**

Self-financed State Initiative



**INVESTMENT (exc. VAT)**

US\$ 200 million



**TERM**

32 years



**AREA OF INFLUENCE**

Ucayali,  
Junín,  
Huancavelica  
Ayacucho,  
Apurímac,  
Cusco and  
Puno



TRANSACTION

ESTACIÓN HUANCAYO  
ANDÉN DE EMBARQUE



ESTIMATED AWARD  
DATE

1st semester 2020

# HUANCAYO- HUANCAVELICA RAILWAY



**RESPONSIBLE  
BODY**

Ministry of  
Transport and  
Communications



**MODALITY**

Co-financed  
State Initiative



**INVESTMENT** (exc. VAT)

US\$ 227 million



**TERM**

30 years



**AREA OF  
INFLUENCE**

Junín and  
Huancavelica



**STRUCTURE**



**ESTIMATED AWARD DATE**  
1st Semester 2021



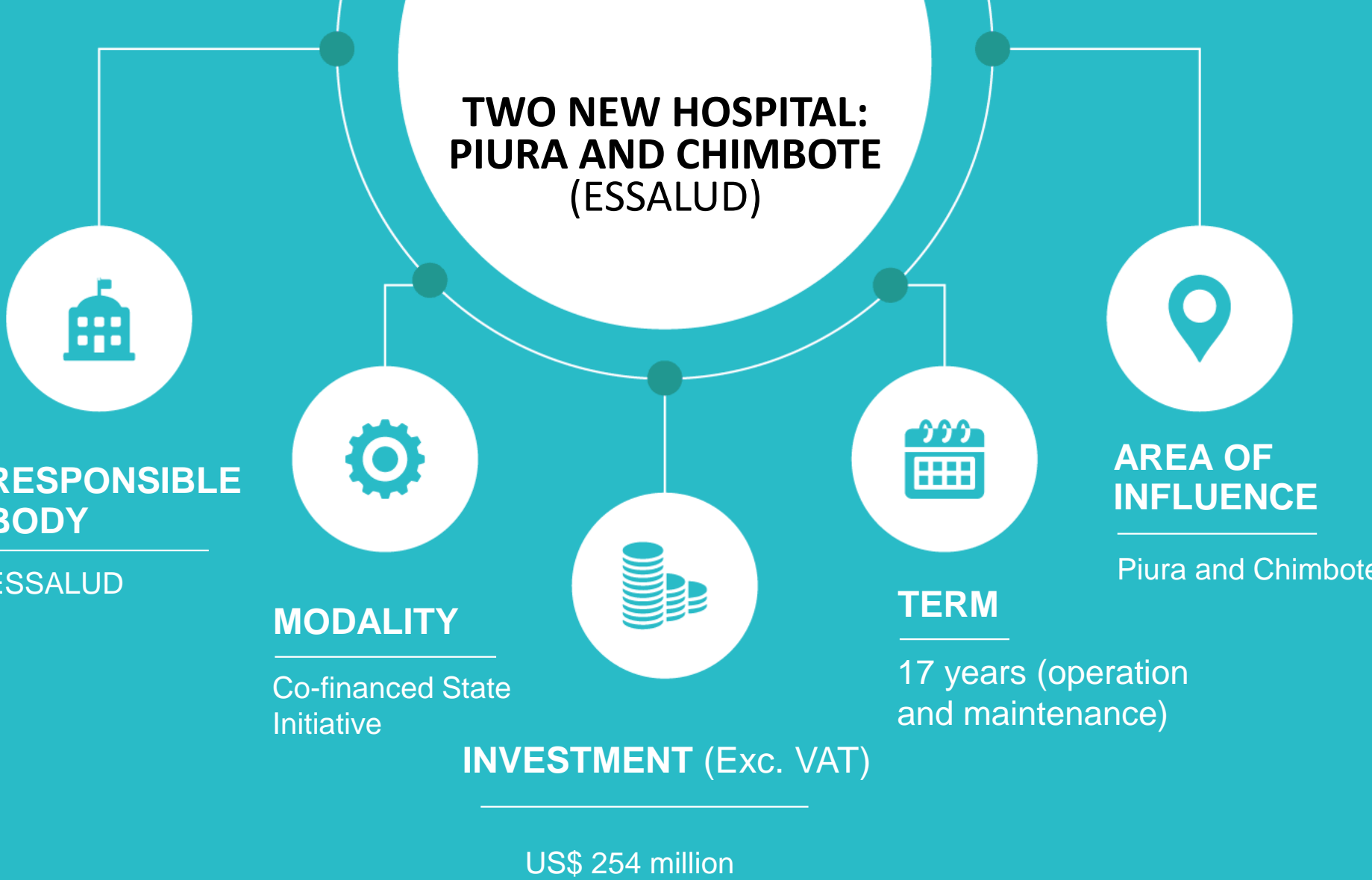
**CALL FOR TENDERS DATE \*: 3rd Quarter 2020**

(\* ) Being updated

**STRUCTURE**



**ESTIMATED AWARD DATE**  
1st Semester 2021



**CALL FOR TENDERS DATE: 4th Quarter 2020**

**STRUCTURE**



**ESTIMATED AWARD DATE**  
1st Semester 2021

**PUERTO MALDONADO  
WASTEWATER  
TREATMENT PLANT**



**RESPONSIBLE BODY**

Ministry of Housing, Construction and Sanitation



**MODALITY**

Co-financed State Initiative



**INVESTMENT (Exc. VAT)**

US\$ 20 million



**TERM**

22.5 years



**AREA OF INFLUENCE**

Madre de Dios

**CALL FOR TENDERS DATE : 2nd Quarter 2020**



## TRANSACTION



**ESTIMATED AWARD  
DATE**

2nd Semester 2020

# 138 KV PUERTO MALDONADO - IBERIA TRANSMISSION LINE AND 220/60/23 KV of 100 MVA VALLE DEL CHIRA SUBSTATION



## RESPONSIBLE BODY

Ministry of  
Energy and  
Mines



## MODALITY

Self-financed  
State Initiative



## INVESTMENT (Exc. VAT)

US\$ 24 million



## TERM

30 years



## AREA OF INFLUENCE

Madre de Dios  
and Piura

**CALL FOR TENDERS DATE : 2nd Quarter 2020**

**STRUCTURE**



**ESTIMATED AWARD DATE**  
2nd Semester 2020

**500 KV PIURA NUEVA-FRONTERA SUBSTATION TRANSMISSION LINE**



**RESPONSIBLE BODY**  
Ministry of Energy and Mines



**MODALITY**  
Self-financed State Initiative



**INVESTMENT (Exc. VAT)**  
US\$ 113 million



**TERM**  
30 years



**AREA OF INFLUENCE**  
Tumbes and Piura

**CALL FOR TENDERS DATE : 1st Quarter 2020**

## FORMULATION



**ESTIMATED AWARD  
DATE**

2nd Semester 2020

# 220/60 KV CHINCHA NUEVA SUBSTATION AND 220/60 KV NAZCA NUEVA SUBSTATION



**RESPONSIBLE  
BODY**

Ministry of Energy  
and Mines



**MODALITY**

Self-financed State  
Initiative



**INVESTMENT (Exc.  
VAT)**

US\$ 30 million



**TERM**

30 years



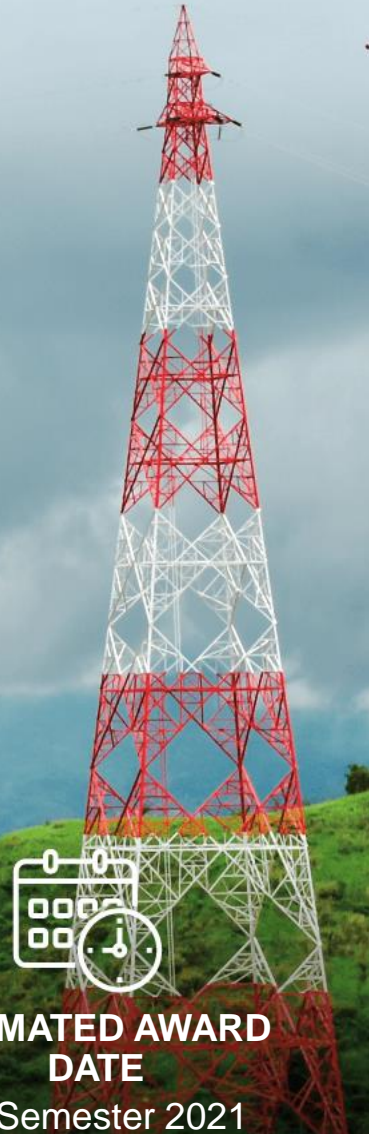
**AREA OF  
INFLUENCE**

Ica

**CALL FOR TENDERS DATE : 1st Quarter 2020**



## FORMULATION



**ESTIMATED AWARD DATE**

1st Semester 2021

### RADIO SPECTRUM BANDS:

(i) 1 750 - 1 780 MHz  
and 2 150 - 2 180 MHz;  
and (ii) 2 300 -2 330 MHz



#### RESPONSIBLE BODY

Ministry of Transport and Communications



#### MODALITY

State Initiative Assets Projects



#### INVESTMENT (Exc. VAT)

US\$ 291 million



#### TERM

20 years



#### AREA OF INFLUENCE

Nationwide

**CALL FOR TENDERS DATE : 4th Quarter 2020**

**STRUCTURE**



**ESTIMATED AWARD DATE**  
1st Semester 2021

# HEADWATERS AND PIPELINE WORKS FOR LIMA'S POTABLE WATER SUPPLY



## RESPONSIBLE BODY

Ministry of Housing, Construction and Sanitation



## MODALITY

Self-financed State Initiative



## INVESTMENT (Exc. VAT)

US\$ 720 million



## TERM

30 years



## AREA OF INFLUENCE

Junín and Lima

**CALL FOR TENDERS DATE : 3rd Quarter 2020**



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## **MILESTONE 2: INTEREST DECLARATION**



# MILESTONE 3: INTEREST DECLARATION

## 10 PROJECTS - USD\$ 3,006



### EDUCATION

COAR Centro  
CER VMT  
CER Lima Metropolitana  
CER Comas y SMP  
CER Ate and SJL

#### ESTIMATED INTEREST DECLARATION DATE

2nd semester 2020  
1st semester 2021  
1st semester 2021  
1st semester 2021  
1st semester 2021



### SANITATION

Huancayo WWTP  
Tarapoto WWTP  
Chincha WWTP

#### ESTIMATED INTEREST DECLARATION DATE

1st semester 2021  
1st semester 2021  
1st semester 2021




### MINING

Algarrobo Mining Project

#### ESTIMATED INTEREST DECLARATION DATE

2nd Semester 2020



### TRANSPORTATION

Peripheral Ring Road

#### ESTIMATED INTEREST DECLARATION DATE

2nd Semester 2020



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